



Jannelvy Martinez  
City of Lawrence

# Personalized Procurement

## More Than Just Savings

MHEC is a group purchasing cooperative that supports New England municipalities, educational institutions, libraries, and other educational nonprofit organizations.

We go beyond simply offering contracts because we understand every organization has unique needs. That's why MHEC's personalized procurement allows you to:

### EXTEND YOUR DEPARTMENT

Our personalized approach to procurement empowers you to focus on what matters most – your core business. We offer readily available support, a diverse supplier network, and publicly-bid contracts all designed to streamline your procurement process and achieve significant, long-term savings for your organization.

### ENSURE COMPLIANCE CONFIDENCE

We deliver trust, responsiveness and results. Every contract is meticulously researched, publicly bid, and managed throughout its lifecycle, ensuring compliance and peace of mind.

### MHEC checks all the boxes!

- ✓ Provides significant savings
- ✓ Compliant contracts publicly-bid in a fair, open, and competitive manner, eliminating the need to bid
- ✓ MHEC can act as an extension of your procurement department
- ✓ We develop all of our contracts in New England specifically for New England organizations
- ✓ Select from suppliers who range from local to global
- ✓ Easily find small, diverse, and sustainable suppliers
- ✓ We are accessible and always willing to help!

QuoteDesk@MHEC.net

413-GET-MHEC

ServiceDesk@MHEC.net

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*Higher Education*

# Ensuring Confidence via Compliance

*MHEC stands behind these  
measures of compliance.  
For any additional questions,  
please contact me directly.*



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## ESTABLISHED

MHEC was established in 1977 as a cooperative under MA Law to provide efficiencies and cost savings to its members (M.G.L., c. 15A, s. 24A). Its charter has since been expanded to include all New England states (CT, MA, ME, NH, RI, VT).

**We pride ourselves on developing and managing our own contracts, offering transparency and trustworthiness.**

## COMPLIANT

Cooperative contracts like those provided through MHEC are an approved option for public procurement. All MHEC contracts are developed in a fair, open, and competitive manner. For our MA members, that means they are consistent with 30B. MHEC contracts have been independently audited and are compliant with all federal uniform guidance (EDGAR) regulations.

## VALIDATED

MHEC contracts meet (and often exceed) generally accepted procurement best practices:

- Publicly bid in a fair, open, and competitive manner
- Bids are advertised in New England-based relevant publications
- Use specific purchase descriptions in the solicitation
- Provide for renewed competition
- Use a clear rule for award
- Use an appropriate comparative evaluation process
- Agreed-upon, pre-negotiated terms and conditions

## TRUSTED

MHEC contracts are relied upon as part of our members' procurement process.

- Over 2,600 towns, cities and K-12 schools
- Over 200 higher education institutions